

Max Xing

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EDUCATION

Brown University, Cumulative GPA: 4.00/4.00, SAT: 1590 (M: 800; ERBW: 790)

Sc.B. in Applied Mathematics–Computer Science

Providence, RI

Expected Graduation May 2028

Relevant Coursework: Data Structures & Algorithms, A Guide to Venture Capital, Foundations of AI, Fundamentals of Computer Systems

PROFESSIONAL EXPERIENCE

Antler, *Investment Intern*

San Francisco, CA | June 2026 – August 2026

- Source, evaluate, and perform investment diligence for startups, contributing to founder evaluation and pipeline development
- Manage founder program, including onboarding, workshops, idea validation, company formation, and investor pitching support
- Design a system to streamline inbound and outbound applications through HubSpot, Hireflix, LinkedIn, Airtable, and Heyreach

Array Ventures, *Venture Scout*

San Francisco, CA | May 2026 – Present

- Source and scout seed-stage, technically-differentiated startups building in AI infrastructure, developer tools, and data platforms

Northern Purchase, *Summer Analyst*

Remote | June 2025 – September 2025

- Sourced 152 B2B, blue-collar, service companies with \$1-5M EBITDA in the tri-state area for potential purchase
- Tracked over 10,000 previously sourced and contacted firms in the CRM by looking at financials and specific industry metrics (e.g., bid-to-hit ratios and average contract sizes for construction companies) to determine potentially missed opportunities
- Wrote three five-page B2B service industry market update reports by utilizing both primary and secondary research

SaaS Ventures, *Venture Capital Intern*

Remote | May 2025 – August 2025

- Sourced, screened, and wrote two investment memos for startups in the current \$35 million SaaS Ventures Fund III
- Tracked the roughly 500 portfolio and anti-portfolio companies to determine missed exit opportunities and derive key takeaways
- Led an initiative to start an Israel-focused early-stage fund by researching previous cybersecurity unicorns to determine exit multiples, early round sizes, and common investors to establish potential strategic partnerships

SPUD, *Analyst*

Providence, RI | May 2025 – September 2025

- Led investor outreach for a Brown-affiliated pre-seed startup focused on biodegradable and water-efficient fire-resistant products
- Conducted market research and competitor analysis (e.g., TetraKO, GreenFire) to build pitch decks for four potential venture investments, including a presentation to Van Wickle Ventures (Brown's student-run venture capital club)

Credo Semiconductor Inc., *Internal Applications Intern*

San Jose, CA | June 2024 – August 2024

- Wrote a Python script that adjusted pressure, voltage, and temperature settings on 10 semiconductor chips to analyze performance
- Developed bi-weekly presentations for the engineering team with graphs from 100 trials performed on each unique chip design

ACTIVITIES & LEADERSHIP EXPERIENCE

Brown Finance Club, *Technology Investment Banking Mentor*

Providence, RI | January 2025 – Present

- Lead weekly mentorship sessions covering market trends, finance technicals, and interview preparation for current freshmen
- One of 30 members selected from over 240 applicants for an eight-month-long course led by former/incoming banking interns

Brown Consulting Club, *Associate*

Providence, RI | January 2025 – Present

- Organize Brown's sixth annual Case Competition, an event for students in the Northeast region to gain consulting experience
- Collaborate with the club's 15+ corporate partners (e.g., McKinsey, Bain, BCG) to host firm visits, informational sessions, etc.
- Conducted case studies and market research to optimize pricing strategy and distribution channels for our CPG client, Fishwife
- Presented a final slide deck to the client outlining product bundles, discounts, and partnerships to boost average order value

Van Wickle Ventures, *Associate*

Providence, RI | September 2024 – Present

- Perform financial due diligence (comps, revenue projections, exit scenarios) on four startups (Otis, Quiltt, Best Day Brewing, Lexi) and pitch to our investment committee, leading to three new investments joining the 12-company portfolio
- Write bi-weekly articles discussing recent news in the tech and venture worlds, from interesting startups to new products
- Learn VC and PE valuation methodologies (LBO, DCF, Comps), deal structures, returns analysis, and specific startup metrics

OTHER

Skills & Languages: Proficient in G Suite & MS Office Suite, Java, Python & C++, Native Mandarin, Basic Spanish

Projects: PhishBowl (Voice AI agent for screening scam calls), SafeSpace (AI spatial emergency room escape planner)

Extracurriculars: Hackathons, Competitive Intramural Basketball, Brown Cooking Club, Brown Astronomy Club

Interests: DJing, EDM & RnB, Red Hot Chili Peppers, Golden State Warriors, Masterchef, Weightlifting, Physics & Astronomy, Golf

Awards: National Speech & Debate Association Academic All American, American Mathematics Competition 12A Distinction, Tournament of Champions Public Forum Debate Finalist, ABRSM Violin Grade 8 w/ Distinction, National Merit Scholarship Finalist